



2 June 2017

NOTICE TO GROWERS & HARVEST CONTRACTORS

HARVEST MANAGEMENT UPDATE

Mackay Sugar Limited has consulted with Bargaining Agents in respect of various harvest management updates and changes for the 2017 crushing season. The following updates should be noted as well as the following changes that will be implemented for the 2017 season:

1. A number of rail lines will potentially still be closed for cyclone repairs after the mills have started crushing. All affected harvest Groups have been contacted directly and are able to make deliveries to alternate points.
2. Advantage Tonnes will not apply for the 2017 season after consideration of the particular circumstances for this season as well as feedback and review of the effectiveness of the scheme over the last two seasons. This applies to both Voluntary Advantage Tonnes at the start of crush and Short-supply Advantage Tonnes. Groups that supply additional bins during periods of short-supply will continue to be allocated tonnes over time regardless of additional bins supplied.
3. Sin Bin Tonnes will remain as per last season i.e. cane will be deemed as harvested until 50% cut.
4. The trigger point for full proportional adjustments to farm estimates for the purpose of calculating remaining tonnes and allotments will be moved from 30% cut to 20% cut. This will enable allotment corrections to take affect slightly earlier in the season for farms that are cutting substantially different to their original estimate.
5. The current Poor Quality Cane Procedure will be amended going forward where penalties for poor quality cane will be applied in the first instance and not after a second occurrence as per the original procedure. Additional information will be made available to assist growers and harvest contractors in managing cane quality. The rake details SMS will now also include provisional fibre and ash data. Guidelines on these levels will also be made available.
6. Growers are encouraged to harvest standover cane in the first half of the crush. Given historical trends this will be an advantage to growers/harvest contractors for ease of harvesting and will be an advantage to Mackay Sugar for processing.

Craig Bentley
General Manager Cane Supply and Logistics